

PROFESSIONAL & ORGANISATIONAL PERFORMANCE SERIES

- Transforming Talent into Execution and Measurable Results -

1. The Challenge

- Most organisations are working hard, and yet not always working effectively.
- They are not short of talent, but they still struggle to convert talent into results. Ideas are generated but not structured. Execution breaks down across teams. Miscommunication leads to rework, inefficiencies, and lost opportunities. Time and resources are invested, yet outcomes remain inconsistent.
- The core issue is not talent — it is the absence of structured capability to turn talent into results.

2. A Structured Approach to Close the Gap

- This programme integrates talent development with structured capability building.
- It strengthens the full performance cycle, from idea development to validation, communication, and execution — enabling organisations to move from fragmented efforts to aligned, outcome-driven performance.

3. A 6-Part Integrated Programme, *Covering the Full Cycle from Idea to Execution*

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| i. Innovation Sprint – 3 Days <i>Develop structured, high-impact solutions</i> | ii. Commercial Sprint – 3 Days <i>Validate and implement ideas effectively</i> |
| iii. Power Pitch & Presentation – 2 Days <i>Influence decisions and gain approval</i> | iv. Workplace Communication – 2 Days <i>Improve clarity, coordination, and teamwork</i> |
| v. AI-Based Slide Design – 2 Days <i>Create clear and convincing presentations</i> | vi. AI-Integrated Power Pitching – 3 Days <i>Deliver decision-ready communication</i> |

4. Why This Matters

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| i. Reduce inefficiencies, rework, and wasted effort | ii. Improve decision-making and approval success rates | iii. Strengthen execution across teams and functions |
| v. Deliver more consistent and measurable business outcomes | iv. Enhance communication and alignment | |

5. Key Take-Away

- This programme is not about learning more — it is about working better.
- It provides a structured system to convert talent into capability, and capability into consistent, measurable results.
 - ✓ Transform Talent
 - ✓ Strengthen Capability
 - ✓ Deliver Results That Matter



Training Provider Reg. No: 202503023368
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Great Ideas Win, Only When They Are Clearly Structured & Presented.

AI-INTEGRATED POWER PITCHING AND AUTOMATED PRESENTATION DESIGN

A 3-DAY COURSE DESIGNED FOR:

Professionals | Managers | Engineers | Analysts | Researchers | Project Teams | SMEs & MNCs

ASPIRATION / GOAL

The aspiration of this 3-day course is to develop the ability to communicate ideas clearly and persuasively, enabling participants to influence decisions and secure support and approval through structured, decision-ready presentations. It strengthens clarity, confidence, and presentation effectiveness to support better and faster decision-making outcomes.

COURSE OBJECTIVES

1. Develop the ability to influence decisions by framing ideas that build belief, support, and approval.

2. Strengthen the ability to adapt communication across different situations, audiences, and power dynamics.

3. Develop the capability to translate persuasive messages into clear, professional presentation decks using AI-assisted tools.

COURSE CONTENT

DAY 1: Power Pitching and Idea Framing

Participants learn to frame ideas persuasively by understanding decision dynamics and structuring messages for clarity and urgency. Live pitching exercises with guided feedback strengthen real-world persuasion and delivery skills.

DAY 2: Securing Support and Winning Approval

Participants develop techniques to adapt pitches across different audiences and power dynamics, handle objections confidently, and clearly communicate value to secure belief and approval.

DAY 3: Idea Translation and Presentation Design

Participants translate pitch logic into well-structured, visually clear presentation decks using AI-assisted tools, focusing on consistency, professionalism, and high-quality final output.

EXPECTED OUTCOME & IMPACT

1. Participants will confidently influence decisions through clear, adaptive, and persuasive communication.

2. Participants will produce decision-ready presentation materials that clearly communicate value and impact.

Organisations will benefit from faster approvals, stronger buy-in, reduced rework, and higher success rates.