

PROFESSIONAL & ORGANISATIONAL PERFORMANCE SERIES

- Transforming Talent into Execution and Measurable Results -

1. The Challenge

- Most organisations are working hard, and yet not always working effectively.
- They are not short of talent, but they still struggle to convert talent into results. Ideas are generated but not structured. Execution breaks down across teams. Miscommunication leads to rework, inefficiencies, and lost opportunities. Time and resources are invested, yet outcomes remain inconsistent.
- The core issue is not talent — it is the absence of structured capability to turn talent into results.

2. A Structured Approach to Close the Gap

- This programme integrates talent development with structured capability building.
- It strengthens the full performance cycle, from idea development to validation, communication, and execution — enabling organisations to move from fragmented efforts to aligned, outcome-driven performance.

3. A 6-Part Integrated Programme, Covering the Full Cycle from Idea to Execution

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|------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------|
| i. Innovation Sprint – 3 Days
<i>Develop structured, high-impact solutions</i> | ii. Commercial Sprint – 3 Days
<i>Validate and implement ideas effectively</i> |
| iii. Power Pitch & Presentation – 2 Days
<i>Influence decisions and gain approval</i> | iv. Workplace Communication – 2 Days
<i>Improve clarity, coordination, and teamwork</i> |
| v. AI-Based Slide Design – 2 Days
<i>Create clear and convincing presentations</i> | vi. AI-Integrated Power Pitching – 3 Days
<i>Deliver decision-ready communication</i> |

4. Why This Matters

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|-------------------------------------------------------------|--------------------------------------------------------|------------------------------------------------------|
| i. Reduce inefficiencies, rework, and wasted effort | ii. Improve decision-making and approval success rates | iii. Strengthen execution across teams and functions |
| v. Deliver more consistent and measurable business outcomes | iv. Enhance communication and alignment | |

5. Key Take-Away

- This programme is not about learning more — it is about working better.
- It provides a structured system to convert talent into capability, and capability into consistent, measurable results.
 - ✓ Transform Talent
 - ✓ Strengthen Capability
 - ✓ Deliver Results That Matter



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"Innovation is not about generating more ideas, but about solving the problems that truly matter."

INNOVATION SPRINT: DEVELOPING PRACTICAL IDEAS AND SOLUTIONS FOR ORGANISATIONS

A 3-DAY HANDS-ON COURSE DESIGNED FOR:

Professionals | Managers | Engineers | Analysts | Researchers | Project Teams | SMEs & MNCs

ASPIRATION / AIM

The aspiration of this 3-day course is to build organisational capability to consistently identify the right problems and convert them into high-impact, execution-ready solutions using a structured 5-step innovation framework. Rather than producing more ideas, the Innovation Sprint strengthens problem clarity, prioritisation discipline, and solution readiness, enabling organisations to achieve real, measurable, and sustainable performance improvements through a structured, execution-focused innovation approach.

COURSE OBJECTIVES

1. Enable participants to systematically mine, rank, and isolate high-impact operational and service problems.

2. Equip teams to validate priority problems based on relevance, scalability, and execution importance.

3. Develop the capability to generate, evaluate, and refine high-potential ideas using structured evaluation tools and guide teams to convert concepts into solution-ready initiatives.

COURSE CONTENT

Day 1: Identifying the Right Problems

Participants differentiate between symptoms and root causes to identify real issues. They systematically mine and rank operational challenges by impact and urgency. A prioritised Problem Bank is built from real organisational challenges.

DAY 2: Validating & Developing Ideas

Teams converge multiple issues into high-leverage core problems that matter most. Priority problems are validated through disciplined screening for relevance, scalability, and feasibility. Structured assessment tools are applied to generate and refine high-quality solutions.

DAY 3: Finalising Execution-Ready Solutions

Ideas are funnelled into qualified, solution-ready concepts with clear execution potential. Solutions are structured with logic, impact, and implementation intent for maximum business impact. Participants create actionable implementation roadmaps ready for real-world follow-through.

EXPECTED OUTCOME & IMPACT

1. Participants will be able to rapidly identify and structure real workplace challenges into high-impact innovation and improvement opportunities.

2. Participants will develop validated, solution-ready ideas that align with organisational priorities, technical feasibility, and execution realities.

3. Organisations will benefit from faster conversion of ideas into action, reduced waste, improved productivity, stronger problem-solving capability, and more consistent innovation outcomes across teams.